

# 48 Ways to Remain Unemployed

*1982 Survey of 100 New York companies asking why they did not hire candidates*

1. poor personal appearance
2. arrogance, aggressiveness, superiority complex, know-it-all attitude
3. difficulty in expressing oneself clearly; having a weak voice, poor diction or grammar
4. complete lack of career plans, projects or goals
5. lack of interest; lack of enthusiasm, passiveness and indifference
6. lack of confidence, poise; nervousness and being ill at ease
7. no participation in activities
8. very interested in money and only interested in the best offer
9. poor or borderline academic achievements
10. refusal to start at the bottom of the ladder or is too demanding & stubborn
11. makes excuses for an unfavourable report
12. lack of tact
13. lack of maturity
14. lack of courtesy, bad manners
15. criticizes former employer
16. lack of social insight
17. dislike for study and self improvement
18. lack of vitality
19. lack of eye contact
20. lifeless handshake
21. high degree of indecision
22. marital problems
23. inability to get along with parents
24. neglects to answer all questions on application form
25. very limited job search
26. looking only for part-time work
27. little or no sense of humour
28. insufficient knowledge of their area of specialization
29. lets parents make their decisions
30. no interest in the company or the industry
31. stresses the fact they are well connected with someone in the company and tries to "pull strings" to get the job
32. unwilling to transfer to a new location
33. too cynical
34. poor moral attitude
35. laziness
36. intolerant of others
37. limited interests
38. mismanagement of personal finances
39. no interest in community activities
40. inability to take criticism
41. no consideration for the value of experience
42. radical ideas
43. late for interview without good reason
44. no knowledge of the company to which they are applying
45. failure to ask questions about the job
46. too aggressive and too insistent
47. answers questions evasively
48. lack of personal initiative